



BAYFIELD COUNTY FORESTRY DEPT.



Courthouse, PO Box 445
Washburn, WI 54891
Telephone (715) 373 - 6114 Fax (715) 373 - 6310
email forestry@bayfieldcounty.org

Forest Administrator
Paul Lundberg
Assistant Administrator
Steve Probst
Office Manager
Barbara Suminski

Foresters
Jason Bodine
Kirby Dernovsek
Mike Amman
Forestry Technician
John Mesko

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Timber Purchasers:

Bayfield County is offering 18 Timber Sales on 1,324 acres containing 26,222 cords of pulpwood and 687 M board feet of saw timber. Prior to bidding, purchasers must request bid forms, sale maps, and contract specifications for any individual sales that they are interested in from Bayfield County Forestry Department or download them from the Forestry Departments web page at: <http://www.bayfieldcounty.org/Forestry-Department.asp>. Sealed bids will be accepted at the Bayfield County Forestry Department **until 6:00 P.M. on Wednesday, May 6, 2009**. At that time a meeting of the Bayfield County Forestry Committee will commence. After written and oral communications on the sales are considered, bids will be opened and sales awarded. During the bid opening a bidder may withdraw any bids prior to the individual sale being announced. For a bid to be considered it must:

- Include the completed bid form and bid deposit in an envelope clearly marked “**Timber Sale Bid Sale #___**” for each sale bid.
- Bid prices must be equal to or greater than the minimum bid prices listed on the bid form.
- Include a bid deposit totaling 10% of the bid value with each bid. Bid deposits will be promptly returned to unsuccessful bidders. The bid deposits of successful bidders will be applied to their performance bond.
- No bids will be accepted from a contractor who is delinquent in their financial obligations with Bayfield County or the State of Wisconsin or is in non-compliance with any timber sale contract with Bayfield County or the State of Wisconsin.

Successful bidders will be required to:

- The performance bond will be equal to \$500.00 or 15% of the value of the contract, whichever is greater. If necessary the successful bidder will need to provide the additional funds to Bayfield County. The successful bidder may use an irrevocable letter of credit or a surety bond to meet the performance bond requirement including replacing the portion of the performance bond that came from the bid deposit. Carry workers compensation insurance and liability insurance for the duration of the contract in such amounts as are acceptable to Bayfield County.
- Make stumpage payments and supply additional money for the down payments according to the following schedule (which is based on the value of the contract):
 - Less than \$1,000.00, 100% payment required within 30 days of awarding of the contract.
 - \$1,000.01 to \$5,000.00, 50% payment required within 30 days of the awarding of the contract, and 50% prior to harvesting the second half of the timber sale.
 - \$5,000.01 to \$10,000.00, 25% payment required within 30 days of the awarding of the contract and 25% payments prior to harvesting each quarter of the sale.

Bayfield County is Certified Under SFI and FSC

- \$10,000.01 and greater, 25% before harvesting each unit.
- Provide the required performance bond, proof of insurance coverage and a certificate showing that an in the woods person meets the Wisconsin SFI training standard, within thirty (30) days of the awarding of the timber sale or the down payment that accompanied the sealed bid may be considered forfeit. When these are in place the purchaser must then sign Bayfield Counties' standard timber sale contract (which is available for review from this department.)

Timber sale contracts will expire on **May 31st, 2011. (Unless otherwise noted on bid sheet)**

If a sale is advertised with a whole tree volume in tons, a purchaser may elect to bid a price per ton and have their bid considered on a whole tree basis. If there are saw log volumes on the sale, the bid for those logs must be made price/thousand board feet unless other arrangements are made with this department. A purchaser who would like to have their bid considered on a whole tree basis on a sale where a volume in tons is not advertised must contact this department prior to placing the bid. If the sale can appropriately be harvested whole tree then this department will supply whole tree volumes upon which the bid will be based. If a whole tree bid is placed without whole tree volumes produced by this department, it will be considered based upon the advertised volumes and calculations concerning a price per ton will be made using this department's standard cordwood weight conversion factors.

A purchaser may also bid based on utilizing to a 2" top. These volumes have not been advertised but on request the department will provide a bid sheet that reflects appropriate volumes.

Due to a rapidly changing biomass market Bayfield County may agree to amend existing contracts modifying utilization requirements and prices accordingly.

Due to variations in harvesting techniques, utilization, scaling practices and end uses of the product, volumes listed are not guaranteed. Purchase price must be based on purchaser's observation of the tract. Bayfield County encourages professional training for logging contractors. The Forestry Committee reserves the right to reject any and all bids and to accept the bid deemed most advantageous to Bayfield County, as well as to withdraw any sale prior to the bid opening.

A summary of the timber sale offering is enclosed.